## Promotion Plan

Target: Enroll at least four students before the first week of club. Based on what your school allows, select various promotion ideas to reach a total score of 20 points or more.

| Action Item | Value | Points |
| :--- | :--- | :--- |
| Distribute printed paper flyers to every student in the school. | 10 points |  |
| Host a high-energy kickoff party. Invite former students and encourage <br> them to invite friends. Create a parent persmission postcard for just that <br> event and handout club flyers at the event. | 7 points |  |
| Throw a party at another after school program. Tell kids Crossroads is <br> starting soon, and send flyers home with every kid (example: Boys and <br> Girls Club, YMCA, etc.) | 5 points |  |
| Request to host a booth at school registration, curriculum night or other <br> event at the school. | 5 points |  |
| Offer to provide child care for parent/teacher nights and share about <br> the club to each parent that participates. | 5 points |  |
| Hand out flyers to parents during pick up (if school allows). | 3 points |  |
| Create an ad on Facebook and target parents in your community. | 2 points |  |
| Invite kids at a summer program or community event. | 3 points |  |
| Join a parent or neighborhood Facebook group and post about <br> the club. | 3 points |  |
| Present info about club to the PTO and ask for help promoting. | 3 points |  |
| Distribute flyer electronically through "virtual backpack." | 1 point |  |
| Put out info on church Facebook page and tag the district <br> and school. | 1 point |  |
| Add club info to your church website and Sunday service <br> announcements. | 1 point |  |
| Add 6 additional points if you tried four strategies or more. | Total: |  |

